

# ANNUAL REPORT

# 2025





Food Industry Alliance of New York State, Inc.  
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Photo Above:  
New York City Hall

Cover:  
Inside the New York State Capitol Building. The Great Western Staircase referred to as the "Million Dollar Staircase" in the New York State Capital Building. Construction started in 1883, has 444 steps, took over 14 years to complete costing over a million dollars.

# About FIA



The Food Industry Alliance of New York State, Inc. (FIA) has been the premier advocacy organization for the retail food industry in New York since 1900!

Dedicated to promoting sustainability and growth of the retail food community and its supplier network.



**Photo:**  
Newsletter from May 2, 1902,  
weekly publication produced by the  
association.



**2025 Logo:**  
FIA commemorated its 125th Anniversary  
with a special logo in all marketing efforts  
throughout the year.

## Meet the Team



**Mike Durant**  
President & CEO



**Maura Callahan**  
Government  
Affairs Coordinator



**Laura Mastrianni**  
Office Manager

# Message from the President & CEO

Dear FIA Members, Sponsors  
and Supporters,

As 2025 comes to a close, we end a year of celebration and reflection. This year represented our 125th anniversary as the voice of the retail food industry in New York. This milestone is both a testament to the commitment of our members and highlights the importance of collaboration.

Our greatest strength is our members and the story of our industry. From the tremendous community investment to the constant innovation and adaptability, the retail food industry continues to evolve and show incredible resiliency. All this fuels our passion to serve you!

The overarching mission of FIA is to meet our members where their needs are. As public policy and economic challenges become more complicated, our organization adjusts to be representative of our members.

As we have for 125 years, through essential collaboration, we will continue our commitment to be the best version of ourselves and to be a strong representative of an industry we take such great pride in serving.



The entire FIA team thanks our members and supporters for their continued participation and strong organizational support. To our Board of Directors, we thank you for your guidance.

We wish you a successful and healthy 2026!

Very truly yours,

A handwritten signature in black ink that reads "Michael P. DeJ". The signature is fluid and cursive, written over a white background.

## FIA voted 2025 Top Trade Associations

### *City & State*

September 22, 2025  
CSNY Bluesky  
Publisher's Section

#### **Food Industry Alliance of New York State Mike Durant, President and CEO**

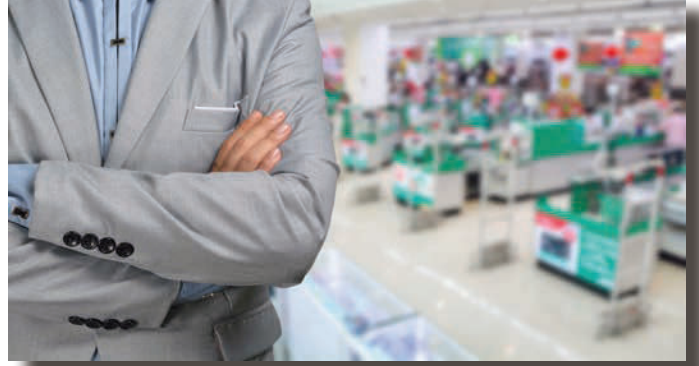
The 800-member Food Industry Alliance of New York State represents a range of players in the retail food industry, including independent grocers, retail food chains, convenience stores, wholesalers, suppliers and vendors that service the industry.

Biggest achievement:

“We worked diligently to get the Governor and state Legislature to put in funding in the final state budget to address New York’s significant unemployment insurance debt. We were pleased that through our efforts and in collaboration with our partners in the business community to get that appropriation included in the final deal.”



# Board of Directors



## CHAIRMAN OF THE BOARD

**John DeCicco, Jr.**  
DeCicco & Sons

## VICE CHAIR

**Mike King**  
Krasdale Foods

**Andrea Nickerson**  
Hannaford Supermarkets

**Gary Rosenthal**  
JOH

## TREASURER

**Noah Katz**  
PSK Supermarkets

## SECRETARY

**Andrew Padilla**  
Crossmark

## PAST CHAIRMEN

**Joe Fantozzi**  
Allegiance Retail Services

## PRESIDENT

**Mike Durant**  
Food Industry Alliance of  
New York State, Inc.

## BOARD OF DIRECTORS

**Stan Barrasso**  
Acosta Sales & Marketing

**Michael Cassara**  
The Coca-Cola Company

**Ron Ferri**  
Tops Markets

**Jim Gorman**  
C.A. Ferolie

**Lawrence Inserra, III**  
Inserra Price Rite

**Lori Kruger**  
ShopRite Supermarkets

**Christopher Mansfield**  
King Kullen Grocery Co.,  
Inc.

**Jay Peltz**  
Bozzuto's Inc.

**Jody Plonski**  
Price Chopper / Market 32  
Supermarkets

**Steven Rodriguez**  
Goya Foods

**Prakash Shan**  
McCormick & Co., Inc.

**Michael Tarloff**  
C&S Wholesale Grocers

**Zulema Wiscovitch**  
Associated Supermarket  
Group

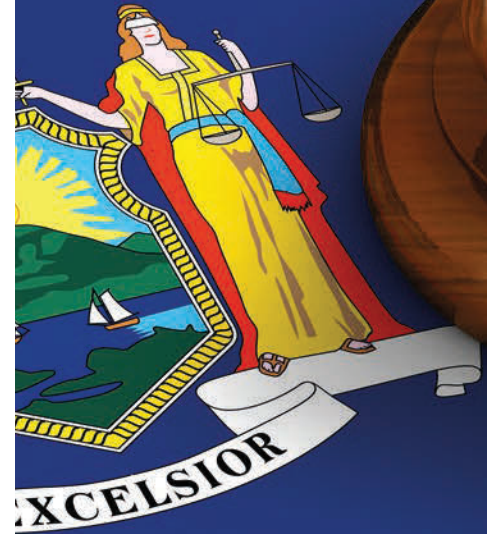
**Bob Yager**  
Stop & Shop Supermarkets



## *FIA's Mission*

*To protect and advance the agenda of the retail grocery industry before state and local government  
AND to serve as a catalyst for integral networking between retail, wholesale and supplier members!*

# FIA Members Say



"The advocacy that FIANY performs for all its members is admirable considering the sheer amount of issues and the complexity of most of them. That advocacy is effective due to FIANY's continuing relationship- building with key government officials. The dedication and hard work of the organization is recognized and very much appreciated."

**Judy Knapp,**  
**Government Relations Manager**  
**ADUSA/Hannaford**

"The Food Industry Alliance of New York consistently offers its members unwavering support on critical legislative matters. The FIA team's dedication and advocacy have been invaluable in ensuring that the interests of the grocery retailers and vendors are effectively represented. We deeply appreciate the resources and expertise Mike and Maura, and the entire team bring to the table to help advance our industry's shared goals. Thank you for your continued partnership and commitment to making a positive impact on the grocery industry and communities we serve."

**Maura O'Brien (she | her)**  
**Government Affairs**  
**ADUSA/Stop & Shop Supermarkets**

"The annual FIA golf outing was an absolute treat! Smooth event coordination and every detail was handled with care. It was a perfect mix of friendly competition, networking, and fun. Whether you're a seasoned golfer or just there for the camaraderie, this outing offers something for everyone. We're looking forward to the next FIA outing."

**Daniel DeSimone**  
**Director of Customer Service**  
**Envipco**

"FIANY does an outstanding job in keeping everyone up to date in the ever changing, fast paced world of government relations. It's an assistant that never misses a beat! Keep up the the great work!"

**Mike King**  
**Director of Government**  
**Relations/Retail Services**  
**Krasdale Foods, Inc.**

## **FIA Annual Gala**

It was a great event!!! We appreciate all the hard work that you put in to make it such a success.  
Regards, Dan

**Daniel Berube**  
**Director of Merchandising &**  
**Private Label**  
**Associated Supermarket Group**

# GOVERNMENT RELATIONS

FIA is dedicated to delivering impactful government relations services that advance the interest of our members throughout New York. In 2025, FIA was at the forefront of numerous public policy discussions which highlight our role as a respected voice of New York's business community and effective advocate for the retail food industry.

FIA's advocacy helped ensure significant state funding to eliminate New York's unemployment insurance debt, earn a needed veto on a costly pricing bill and get legislation introduced to address exorbitant swipe fees.

At the state level, FIA monitored 900 specific bills out of the 18,000 introduced in 2025. During the legislative session, FIA took formal positions on 34 pieces of legislation as well as three regulatory proposals.

In New York City, FIA has engaged in several bills that impact the industry. In addition to our advocacy, we have worked with the City Office of Emergency Management to better align industry needs and communication in the event of any emergency in New York City.

At both the state and city level, FIA is a member of numerous advocacy coalitions. At the federal level, we work closely with our federal partners, FMI and NGA, to help amplify national advocacy efforts addressing industry needs.

## 2025 AT A GLANCE

**100'S**  
FOOD SAFETY  
COURSES COMPLETED

**OVER 350**  
INDUSTRY  
GALA ATTENDEES

**2**  
REGIONAL  
GOLF OUTINGS

**3**  
MEMBER CONNECT  
PRESENTATIONS

**51**  
FOODSCAN  
PUBLICATIONS





# FOOD AND BEVERAGES LAW

**FIA is dedicated to offering critical support and expert guidance to navigate the complexities of New York's legislative and regulatory environment. Those effects include:**



### **State and Local Advocacy:**

Representing the interests of the food industry in Albany, New York City, and throughout the state by influencing policy decisions on significant legislative and policy issues.



### **Actionable Business Insights:**

Delivering timely updates and expert advice on pressing challenges and changes affecting businesses across New York State.



### **Regulatory and Licensing expertise:**

Offering comprehensive support to navigate complex regulatory requirements and licensing processes.



### **Access to Decision Makers:**

Facilitating opportunities for meaningful dialogue with key decision-makers in areas critical to food safety, sustainability, public policy innovation, and more.



Only through a unified effort can we limit undue government intervention, and compete openly in the marketplace to the ultimate benefit of the consumer.

2026

# LEGISLATIVE PRIORITIES

## 2026 Legislative Priorities –

This upcoming year will present significant advocacy challenges. As this is the second year of a two-year legislative cycle, New York is facing significant fiscal challenges considering decreased federal funding and a precarious economic environment.

Facing a structural budget gap of \$16.8 billion by 2028, increasing taxes is at the forefront for many lawmakers in Albany. FIA will be heavily engaged in any effort to increase corporate taxes in New York.

In addition to the potential for tax increases, we anticipate a continued aggressive push to enact the Extended Producer Responsibility (EPR) legislation and perhaps a push to expand New York's bottle bill.

There are several bills that address food labeling, ingredients and advertising that FIA will engage in accordingly. We also expect efforts addressing privacy and consumer protection to be at the forefront in 2026 and moving forward.

Offensively, FIA will continue to work with our food bank and charitable organization partners to increase the minimum SNAP benefit in New York. This effort underscores our commitment to support policies that benefit the broader community while addressing the growing food insecurity concerns in New York.

We also will be aggressively pushing legislation to address swipe fees. FIA was proud to help get a bill introduced in 2025 which excludes sales tax and gratuities from swipe fees. This year, we hope to advance that bill through the committee process.

In light of the penny shortage, FIA worked to get a bill introduced earlier this fall, modeled after Canadian federal policy which address rounding in cash transactions.

With these legislative priorities, FIA remains committed to proactive advocacy which ensures our member's interests are effectively represented in Albany.

"FIA also serves on a number of task forces and committees, from serving on the Institute of FoodSafety at Cornell University to the Urban-Rural Procurement Advisory Committee with the State Department of Agriculture and Markets and others."





The key to FIA's legislative success is the strong collaboration with our members. FIA's Government Relations Committee, which is comprised of member company representatives, helps provide timely feedback which enhances our organization's ability to advocate effectively. In addition, FIA's Food Safety Committee brings members to policy makers to help shape critical decisions in this space while also reaffirming our industry's commitment to ensuring the highest standards for freshness and safety for consumers and employees.

more than  
**1,000**  
bills monitored

Over  
**50**  
bills tracked in  
New York City  
with  
**10**  
proposals  
weighed in





# 2025 AWARDS



**Chairman's Club Member  
of the Year**



**FEROLIE**



**Retailer of the Year**



**C&S  
Wholesale  
Grocers**

**Philanthropic Award**



**ASG**  
ASSOCIATED SUPERMARKET GROUP

The Food Industry Alliance of New York State, Inc. is proud to recognize the tremendous achievement of our members each year. With THREE award categories, FIA recognizes the importance and achievements of our retail, wholesale, supplier and vendor members.

Philanthropic Achievement Award – presented to the company or individual who demonstrated a strong commitment and/or investment in communities they serve.

Retail/Wholesale Member of the Year – presented to the retail/wholesale food leader which exemplifies the leadership and resiliency of our industry.

Chairman's Club Member of the Year – presented to the supplier/vendor leader which exemplifies the leadership and resiliency of our industry.

FIA is proud to represent all of our members and the industry across New York and annually celebrating the tremendous achievements by our members each year is important.



## FIA MEMBER CONNECT

A series of virtual 30-minute presentation meetings via Zoom offered to the members and hosted by FIA. The event is a member only benefit that brings retailers/wholesalers together with Chairman's Club members at no cost.

Member Connect is promoted via email and FoodScan, FIA's online publication. New members are offered the opportunity to be featured in FoodScan. We value our members and assist in making the key connections within the grocery industry.

# Thank you!

TO OUR SPONSORS

28<sup>th</sup> ANNUAL FIA GALA  
SPONSORED BY:

**Wakefern FOOD CORP.**

**ShopRite** **Price Rite** **the fresh grocer.** **DI BRUNO BROS.** **DEARBORN** **FAIRWAY** **GOURMET GARAGE**

**Platinum**

**Allegiance** **Foodtown** **NORTHEAST GROCERY** **MARKET Chopper** **Tops** **STOP&SHOP.**

**Gold** **DeCicco Sons** **Bozzuto's Inc.** **Coca-Cola** **Hannaford**

**Silver**

**Bronze**

**acosta** **ASG** **C&S Wholesale Grocers** **FEROLIE** **CROSSMARK** **JOH** **Katzman** **Krasdale** **PSK SUPERMARKETS**

Annual Sponsors

**Platinum**

**DeCicco Sons** **Hannaford** **STOP&SHOP.** **Wegmans**

**Gold**

**Allegiance** **Foodtown**

**Silver**

**Coca-Cola**

**Bronze**

**JOH** **Tops**

Join FIA's 125th Anniversary Celebration!

**Platinum Anniversary Sponsors**

**Allegiance** **Hannaford** **Coca-Cola** **STOP&SHOP.** **Tops**

Sponsored by:

**ShopRite** **inserra SUPERMARKETS INC.**

Beverage Sponsors:

**Coca-Cola** **MOLSON COORS**

Golf Ball Sponsor: **4C**

Coffee Sponsor: **LAVAZZA**

Breakfast Sponsor: **Chobani**

Co-Lunch Sponsors: **C&S Wholesale Grocers** **Allegiance**

Cocktail Reception Sponsor: **Foodtown**

Beverages provided by:

**Coca-Cola** **MOLSON COORS** **POLAR**

Prizes provided by:

**Bozzuto's Inc.** **Coca-Cola** **inserra** **JOH** **PEPSI**

Sponsored by:

**Price Chopper.** **MARKET**

Beverage Sponsors:

**Coca-Cola** **MOLSON COORS**

Golf Ball Sponsor: **MERRILL LYNCH**

Breakfast Sponsor: **Domino**

Lunch Sponsor: **Chobani**

Cocktail Reception Sponsor: **BOND**

Event beverages provided by:

**Coca-Cola** **Keurig DrPepper** **MOLSON COORS** **POLAR**

Raffle and Auction Items Provided by:

**4C** **Bozzuto's Inc.** **Coca-Cola**

# EVENTS

26TH ANNUAL  
JACK DUFFY GOLF

MAY 13, 2025

WESTCHESTER  
HILLS GC  
WHITE PLAINS, NY  
116 GOLFERS

3RD ANNUAL  
UPSTATE GOLF

JULY 15, 2025

VAN PATTEN GC  
CLIFTON PARK, NY  
52 GOLFERS





**28TH ANNUAL  
FIA GALA**

OCTOBER 21, 2025

GLEN ISLAND HARBOUR CLUB  
NEW ROCHELLE, NY

OVER 350 ATTENDEES



FOOD INDUSTRY ALLIANCE OF NYS, INC  
 FIA  
 A LOOK BACK



# Thank You 2025 FIA Members

